Bard®
SINCE 1914

Extended Service Plan

5 TOTAL YEARS

ITEM	FIRST YEAR	SECOND YEAR	THIRD YEAR	FOURTH YEAR	FIFTH YEAR
REFRIGERANT	DEALER	EXTENDED SERVICE PLAN			
LABOR	DEALER	EXTENDED SERVICE PLAN			
PARTS	BARD	EXTENDED SERVICE PLAN			
COMPRESSOR	BARD				
HEATING-EQUIPMENT HEAT EXCHANGERS	BARD	GAS - HI-BOY, COUNTERFLOW, HORIZONTAL - 10 YEARS PRO RATED OIL - HORIZONTAL "S" SERIES ONLY - 10 YEARS PRO RATED GAS - LO-BOY - 20 YEARS PRO RATED OIL - LO-BOY, HI-BOY, COUNTERFLOW, HORIZONTAL HZ SERIES - 20 YEARS PRO RATED			

WHAT IS THE BARD EXTENDED SERVICE PLAN

We now have available to qualified dealers a 4-year additional warranty program which will enable **qualified dealers** to guarantee **new installations** for 5 years. The existing first year warranty on all parts and the 5 year warranty on the compressor remain unchanged. Dealers still must guarantee first year labor and the new 4-year additional warranty which may be sold on an optional basis will provide for failure occurring during the 2nd through 5th year.

MAJOR ADVANTAGES

1. You Will Create Satisfied Customers. It has been demonstrated that customers will remain happy and satisfied as long as they do not have to pay for service and repairs. Your customers will remain satisfied for at least 5 years, and they can become a very successful sales force for you.

2. You Will Increase Profitable Sales. When you offer a value that your competitor cannot or does not provide, you can sell your jobs at a good profit. Also, a potential purchaser-user cannot claim that your price is too high when you are offering a 4-YEAR WARRANTY vs. a STANDARD ONE YEAR WARRANTY by your competitor.

3. You Will Eliminate "out-of-warranty adjustment" Requests. The annual dollar volume of service adjustments is considerable for the average dealer, and the 5-YEAR WARRANTY will eliminate these requests.

4. You Will Eliminate Slow Pay and Bad Debts. As soon as your claim is approved, you will be paid by check or a credit memo will be issued, applying to your open account. The bad debts and slow pay normally associated with service and repair work will be eliminated.

5. You Will Build Prestige. When a particular brand is sold with a 5-YEAR WARRANTY, this immediately presents a picture of high quality and dependabilty.

6. You Will Eliminate Service Competition. This program will tie your customer to your service organization for the period of this contract.

EQUIPMENT COVERED

The Bard Extended Service Plan covers split system air conditioners or heat pumps, 1½ to 5 hp inclusive, with Bard matching blower coils, with or without electric heat.

Single package air conditioners and heat pumps, 1½ to 5 hp inclusive, with and without electric strip heating.

Split system air conditioners or heat pumps, 1½ to 5 hp, installed with Bard oil, gas or electric furnaces where the common supply air fan is utilized for both winter and summer air conditioning.

Single package mobile home air conditioners, 2½ to 5 hp inclusive, with and without electric strip heating.

LIMITATIONS

1. All wet heat systems, accessories and components. Gas fired or electric warm air heating systems are eligible for coverage, providing a common supply air fan is utilized for both winter and summer air conditioning.

2. Humidifiers, air filters and cleaners. Air distribution systems.

3. All remote controls and wiring, (with the exception of heating-cooling thermostats), fuses and circuit breakers, dampers, damper motors, and damper motor controls.

4. Gas piping and accessories located outside heating equipment cabinet. Condensate drains and drain piping.

5. All belts.

6. All maintenance, such as lubrication, adjustment and cleaning.

ADMINISTRATION

Bard has engaged William M. Mercer, Inc., a Marsh & McLennan company, to make this plan available to you. This company has been providing insured warranty protection to the air conditioning industry for over 30 years.

PROCEDURE FOR PARTICIPATION FOR DEALERS

1. Complete the application for the Bard 4-year limited extended service contract located on back side of this brochure. After reviewing Form 0180, Dealer Price Schedule, a copy of which is enclosed, forward this application to us along with your check for the proper amount.

2. We will issue two copies of the non-cancellable comprehensive service plan. Bard Manufacturing Company will send the original white copy to the homeowner and the blue copy will be sent to the dealer for his records. (See sample copy.)

3. Whenever you repair or replace component parts during the 2nd through 5th year after installation, submit a claim form to us and you will be paid on the following basis.

PARTS*

Suggested list price.

REFRIGERANT*

Dealer cost plus 100% mark-up.

LABOR

Established retail hourly rate to customers. (Actual labor on the job will be approved. Excluded shall be overtime or premium rates, travel time to and from job, truck charges, mileage charges, and higher than standard first hour labor rates).

MAXIMUM LIMIT

$200.00 per occurrence for labor and refrigerant (not including parts).

*$50.00 max mark-up shall apply to any part or refrigerant claim.

NOTE: This program does not cover any work performed during the first year after installation.

IMPORTANT DETAILS
2nd thru 5th Year

Coverage is applicable only when the failure or breakdown of the component part (requiring repair or replacement of the part) causes the air conditioner, heat pump or warm air heating system to become inoperative.

2. This program covers new equipment only, and application for additional warranty certificates must be made within 90 days of the new equipment installation date.

3. You must guarantee your workmanship for a period of 60 days after completion of work. This does not apply when an additional breakdown occurs due to a defective component part.

4. All issued additional warranties are non-cancellable. Should anything happen to your company, we will transfer warranties issued to you to another qualified dealer so that your customers will be protected for the full additional warranty period.

5. All claims must be submitted within 45 days of the date work is performed, preferably sooner.

NOTE: Dealer Price Schedule, Form 0180, is a separate sheet and is enclosed with this brochure.

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IMPORTANT

This 4-Year Extended Service Plan covers new air conditioning, new heat pump and new warm air heating equipment.

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CONTRACT NO. _____

LIMITED FOUR-YEAR ADDITIONAL COMPREHENSIVE SERVICE PLAN
NEW SUMMER AIR CONDITIONING, NEW HEAT PUMP
AND NEW WARM AIR HEATING EQUIPMENT

A SUPPLEMENT TO:

1. Manufacturer's One Year Parts Warranty
2. Manufacturer's Five-Year Motor-Compressor Warranty
3. Manufacturer's Five-Year Heat Exchanger Warranty
4. Installing Air Conditioning Contractor's One Year Service Warranty

Applicable only to New Equipment installed as follows:

AC OR HEAT PUMP MAKE	AC OR HEAT PUMP MODEL NO.	H.P.	SERIAL NO.

WARM AIR HEATING EQUIP. MAKE	MODEL NO.	SERIAL NO.

PURCHASER-USER	ADDRESS	CITY	STATE	ZIP

AIR CONDITIONING CONTRACTOR	ADDRESS	CITY	STATE	ZIP

INSTALLATION DATE	ADDRESS OF INSTALLATION IF DIFFERENT THAN PURCHASER-USER

Contract Effective From _____ To _____

HEAT PUMP: YES _____ NO _____

SERVICE PLAN PROVISIONS:

1. **PARTS**—We agree to arrange for repair or replacement at our option at any time during the term of this contract, any component part of the above described New Equipment, while located at the original address of installation, if the Equipment is inoperative due to breakdown of a component part which in our judgment is caused by a defect in material or workmanship under normal use and service.
2. **SERVICE LABOR**—We further agree to furnish service labor during normal working hours and refrigerant cost, if involved, relating to the repair or replacement of a component part as described in Section 1.
3. **DEFINITIONS, CONDITIONS AND EXCLUSIONS**—
   a. The term "Summer Air Conditioning, Heat Pump and Warm Air Heating Equipment" includes evaporator, evaporator fan and motor, condenser, condenser fan and motor, receiver, accumulator, refrigerant piping, heating elements, burners, protective devices and controls, but shall not include such components as air filters and cleaners, humidifiers, belts, cabinets and housings, bases and mountings, painting, decorations, trim, fuses and circuit breakers and condensate pumps and drains.
   b. There shall be no liability under this contract for normal maintenance work such as but not limited to cleaning filters, cleaning condensers and coils, lubrication and belt adjustment.
   c. There shall be no liability under this contract for structural alterations to the premises, within which the Equipment is installed, necessary for service or parts repair or replacement as provided for under this contract.
   d. There shall be no liability under this contract which in any way duplicates protection provided under any other existing warranty.
   e. We shall not be liable for any default or delay in performance hereunder caused by any contingency beyond our control such as but not limited to war, government restriction or restraints, strikes, fire, floods and corrosion or short or reduced supply of new materials or finished product.
   f. We shall not be liable for any consequential or contengent damage such as loss of use of premises occasioned by or arising out of failure of a component part of the Equipment as covered hereunder. Some states do not allow the exclusion or limitation of incidental or consequential damages, so these limiations may not apply to you.
   g. This contract shall be void if the Equipment in our judgment has been subject to misuse, negligence, accident, flood, fire, lightning, windstorm or vandalism or if the equipment has been tampered with or altered in any way or operated contrary to the manufacturer's recommendations. Also this contract shall not apply if the electrical components have been subjected to voltages other than the range specified on the name plate.

   This contract gives you specific legal rights, and you may also have other rights which vary from state to state.

BY _____
AIR CONDITIONING CONTRACTOR

IN THE EVENT OF EQUIPMENT FAILURE YOU MUST CONTACT YOUR INSTALLING CONTRACTOR FOR SERVICE.

Claim must be mailed within 45 days of date of work.

BARD CLAIM FORM
FOUR-YEAR ADDITIONAL GUARANTEE

MM-5035

GUARANTEE CERTIFICATE NUMBER _____

EQUIPMENT OWNER NAME _____

ADDRESS (STREET NUMBER) _____ (CITY) _____ (STATE) _____

BARD AIR CONDITIONER MODEL NUMBER	H.P.	SERIAL NUMBER
BARD HEATING MODEL NUMBER	H.P.	SERIAL NUMBER
INSTALLATION DATE	FAILURE DATE	

BRIEF DESCRIPTION OF REPAIRS AND/OR REPLACEMENTS

DESCRIPTION OF REPLACED PARTS Indicate the Bard part number	AIR CONDITIONING CONTRACTOR COST	BARD'S SUGGESTED LIST PRICE	TOTAL
			$

PARTS TOTAL _____ $ _____

REFRIGERANT: (NOTE INSTRUCTIONS)
TYPE _____ NO. OF LBS. _____ COST _____ PLUS 50% _____ TOTAL $ _____

LABOR:
NO. OF MAN HOURS _____ RETAIL HOURLY RATE _____ TOTAL _____ $ _____

TOTAL CLAIM _____ $ _____

MAIL 2 COPIES OF THIS FORM
WITH COPY OF **JOB TICKET** TO:
SERVICE DEPARTMENT
BARD MANUFACTURING CO.
P.O. BOX 607
BRYAN, OHIO 43506

AIR CONDITIONING CONTRACTOR NAME _____
ADDRESS _____ (CITY) _____ (STATE) _____
BY (SIGNATURE) _____
DATE OF CLAIM _____

IMPORTANT:
HAVE YOU
- COMPLETED ALL PORTIONS?
- SHOWN MANUFACTURER'S NAME & PART NUMBERS?
- SIGNED & DATED THIS CLAIM?
- PREPAIRED 2 COPIES & ATTACHED JOB TICKET?

INVOICES ARE NOT REQUIRED

ATTACH ONE COPY OF JOB TICKET
Showing date work performed and
name of mechanic doing work.
- SEE OTHER SIDE FOR INSTRUCTIONS -

8-5-74

APPLICATION FOR BARD 4-YEAR LIMITED EXTENDED SERVICE CONTRACT

Model Number of Bard Air Cond. or Heat Pump _____ Tons or HP _____ Serial Number _____

Model Number of Bard Indoor Unit _____ Serial Number _____

PURCHASER-USER _____ Address _____ City _____ State _____ Zip _____

Installing Contractor _____ Address _____ City _____ State _____ Zip _____

Installation Date _____ Address of Installation if Different Than Purchaser-User _____

Contract Effective From _____ to _____

Heat Pump: Yes _____ No _____

If coverage is desired on New Warm Air Heating Equipment complete the following:

Bard Model Number _____ Serial Number _____

Type of Heating Equipment: Gas _____ Electric _____ Oil _____

The undersigned agrees and understands that under the conditions of the Bard Additional 4-Year Extended Service Contract, covering component parts (other than the compressor), labor and refrigerant, that the maximum limit of liability per occurrence for combined labor and refrigerant claims for equipment through 5 H.P. is $200.00

CONTRACT COST $ _____
(From Price Schedule)

_____
Air Conditioning Contractor

_____
Address

_____
City State Zip

Date _____ _____
Signature

Mail this completed application with the payment to:

Bard Manufacturing Company
P.O. Box 607
Bryan, Ohio 43506